

# TALK TO US ABOUT OUR 14-DAYS TO CLOSE!

Experience Efficiency and Transparency Every Step of the Way

(Day 1 begins when Execution of Contract / All Docs are submitted)

SALES

DAY 1



SHORT FORM

Borrower comes in via short intake form. All information will be pushed to HubSpot.



- Documents collected.
- Automation notifies ALL parties (E.T.C.V = Email, Text, Call, Video)



ARIVE (LOS)

- All information from Arive will be pushed to HubSpot.
  - Run Credit, Import Numbers, Run Pricing, Run AUS
  - Export 3.4 file to push into Investor's Portal
- In order to price and/or disclose

## CACTE

DAY 1-2



#### LOAN OFFICER ASSISTANT

 Compiling essential documentation and organizing files for Loan Officers.



### REVIEW WITH UNDERWRITER

 Submission Approval [Deal Review] will be reviewed with underwriter.



#### SEND LOAN PROGRAMS TO CLIENT

 Introduction to Winner's Choice Processing

# "LET'S TAG TEAM A 14 DAY CLOSE!"

OPERATIONS



**PROCESSOR** 

#### **DAY 2-3**

- Makes introductory call to all Parties (point of contact).
- Reviews every milestone / property in HubSpot and scrubs initial file.
- Collects all missing documentation needed

#### **DAY 3-4**

- Order Appraisal / Services
- Insurance Quote
- Submit to Underwriting
- Automation will update Borrower and all parties pertaining each milestone



#### **DAYS 5-7:**

Conditionally Approved:

 Sends Final Conditional Approval and calls all parties to set a meeting to review all conditions.

#### **DAYS 8-10:**

 Submits for final Clearto-Close

#### **DAYS 11-12:**

 Once Clear-to-close and balanced with title company, the Processor reviews final Closing Disclosure Statement with all Borrowers

> DAY 13/14 FUNDED!

#### **CONTACT US TODAY!**



#### **ANTHONY ANGELILLO**

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#### START HERE!



