

MLO EXTERNAL LEAD COMPENSATION

LOAN AMOUNT: 411,000

EXTERNAL ONLY MLO (200BPS)

2.00%

\$8, 220.00

EXTERNAL ONLY MLO (75% GROSS REVENUE)

0.75%

\$3,082.50

CO- ORG INTERNAL MLO COMP (60BPS)

0.60%

\$2,466.00

CO- ORG EXTERNAL MLO COMP (30BPS)

0.30%

\$1, 233.00