



# MLO INTERNAL/EXTERNAL LEAD COMPENSATION

LOAN AMOUNT: 411,000

**INTERNAL MLO COMP  
(60BPS)**

**0.60%**

**\$2, 466. 00**

**INTERNAL SELF-  
GENERATED MLO COMP  
(60BPS)**

**1.50%**

**\$6, 165. 00**

**MEET OR BEAT MLO  
(75% GROSS REVENUE)**

**0.75%**

**\$3, 082. 50**

**CO- ORG INTERNAL MLO  
COMP[LO A] (60BPS)**

**0.60%**

**\$2, 466. 00**

**CO- ORG EXTERNAL MLO  
COMP[LO A] (30BPS)**

**0.30%**

**\$1, 233. 00**