

TAG TEAM WEEKLY SCHEDULE

MON

- **Motivational Mondays: (Organize the Week)**
- Everything that came in from the weekend organizes in HubSpot
- All loan files/Realtors must be updated (Clean Data in Arrive/HubSpot)
- Sales 30 Min Huddle (Review Qualifying/Active Deals)
- Prepare for ops any Contracts that came in over the weekend
- Prepare for ops disclosures or Rate locks
- Make 25 Calls on Active Pipeline Only (Check all emails)

TUES

- **Tag Team Tuesday: (Smile and Dial all Realtors from Deals)**
- E.T.C.V, comment on all Prospects/Deals/Closed files.
- Make 25 Follow-Up Qualifying Calls, Emails, Whatsapp Texts, Video
- Make 25 Realtor Buyers Agent calls only*
- Set up Zoom meetings with your Realtors and review the list of deals you are both working on.

WEDS

- **Scouting Wednesdays: (Massive output, E.T.C.V on all Qualyfing)**
- 25 Calls to Qualified Deals
- 25 Calls to Active Deals
- Follow this up with sequencing emails. (Active Pipeline)
- Massive output means massive action. (Demand the Business)
- Ask the Buyer/Listing agent for a Referral
- 10 Past Closed Client Calls. Send [Referral Link](http://www.tagteamnation.com/referral-form) (<http://www.tagteamnation.com/referral-form>)

THURS

- **Event Thursday: (Event Thursday)**
- Attend 1 Local Event
- Attend 1 Local Realtor Coffee/Lunch
- Attend 1 Zoom Realtor Meeting
- CREATE VALUE, by leveraging what you have to offer. Leads,
- Marketing Co-Branded Open House Flyers, Updated Topics Etc.
- Co-Branded Marketing Social Media Content



FRI

- **Follow-up Fridays: (Follow up on Home Hunting, crunch numbers)**
- Send the HH Template. Contact the Realtor as well if they need a PAL.
- Ask for more business from both the agent and prospect.
- Follow-up on all Hot Prospects via E.T.C.V.
- Make 25 Calls on Combined Active Deals/Buyer's Agent (Push PALS)
- 25 Calls Quafied Deals



SAT

- **Saturday Submissions:** Report to Management and pick a time for when you are going to the office to pound the phones!
- 9:00 AM - 1:00 PM (50 Contacts you must reach)
- 1:00PM - 4:00PM (50 Contacts you must reach)



SUN

- **Sunday FunDay:** Today is the lords day and this means "**Day of REST**". Please enjoy your day off and make sure to spend time with your family by selecting healthy FUN activities.
- Clear Mind, Clear Soul, Clean Loans.





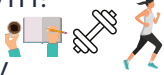
TAG TEAM

WEEKLY SCHEDULE

MOTIVANTIONAL MONDAY'S

MON


- 5:00 AM** Wake up, Take pre workout, walk dog, prepare to win!
- 6:00 AM** Write down goals then Crush 45 min workout.
- 7:00 AM** Breakfast, Shower, Dress Professionally/Successfully
- 8:00 AM** Turn drive time into learn time (Listen to Motivational Audio)



MON

- 9:00 AM** Arrive at work never late! No Excuses! Check/Clear Emails.
- 9:30 AM** Sales Meeting/Operations Meeting
- 10:00 AM** Sales Meeting/Operations Meeting
- 10:30 AM** Organize & prepare for the work week, Send list to Mgt.

zoom




MON

- 11:00 AM** Meeting with your Manager reviewing your files, and agents.
- 11:30 AM** Check HubSpot Leads and Realtors
- 12:00 PM** Bring your Lunch to work. Eat Clean, Save Money.
- 12:30 PM** Update all leads comments to prepare for Tuesday Schmooze Day. CLEANING HUBSPOT 50Likes/25Comments/5 direct messages/1 agent business



MON

- 1:00 PM** Handle any Appointments, applications, PAL's, numbers
- 1:30 PM** Handle any Appointments, applications, PAL's, numbers
- 2:00 PM** Handle any Appointments, applications, PAL's, numbers
- 2:30 PM** Call any leads from the weekend you need to get to. E.T.C.V




MON

- 3:00 PM** Call any leads from the weekend you need to get to. E.T.C.V
- 3:30 PM** Call USHUD List
- 4:00 PM** Call Shark Tank List
- 4:30 PM** Call Short Form Leads




MON

- 5:00 PM** Call any in-house leads from the weekend you need to get to.
- 5:30 PM** Send any emails, PAL's Numbers out before end of day.
- 6:00 PM** Handle Appointments for tomorrow
- 6:30 PM** Handle Appointments for tomorrow



MON

- 7:00 PM** Dinner
- 7:30 PM** Dinner
- 8:00 PM** Shower, Tea, Reading/TV Down time family time.
- 8:30 PM** Prep for Bed!








TAG TEAM

WEEKLY SCHEDULE

TUESDAY SCHMOOZE DAY

TUE


5:00 AM Wake up, Take pre workout, walk dog, prepare to win!


6:00 AM Write down goals then Crush 45 min workout.   

7:00 AM Breakfast, Shower, Dress Professionally/Successfully

8:00 AM Turn drive time into learn time (Listen to Motivational Audio)

TUE


9:00 AM Arrive at work never late! No Excuses! Check/Clear Emails. 

9:30 AM Sales Meeting/Operations Meeting 


10:00 AM Sales Meeting/Operations Meeting

10:30 AM Organize Realtor List for all prospects/Deals

TUE

11:00 AM E.T.C.V Comment on all prospects/Deals/Closed Files. 

11:30 AM E.T.C.V Comment on all prospects/Deals/Closed Files.

12:00 PM Bring your Lunch to work. Eat Clean, Save Money. 


12:30 PM Push Out Lists to all Realtors, review, E.T.V.C More Loans!

TUE





1:00 PM Go through personal list of Realtors, Seller agents, cash, nurture!

1:30 PM Go through personal list of Realtors, Seller agents, cash, nurture!

2:00 PM Go through personal list of Realtors, Seller agents, cash, nurture!


2:30 PM Go through personal list of Realtors, Seller agents, cash, nurture! 

TUE

3:00 PM Send Out Sequential Emails to Realtors, Prospects, Deals    

3:30 PM Send Out Sequential Emails to Realtors, Prospects, Deals

4:00 PM Send Out Sequential Emails to Realtors, Prospects, Deals




4:30 PM Send Out Sequential Emails to Realtors, Prospects, Deals 

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5:00 PM Call any in-house leads from the weekend you need to get to.

5:30 PM Send any emails, PAL's Numbers out before end of day.



6:00 PM Handle Appointments for tomorrow


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TUE

7:00 PM Dinner  

7:30 PM Dinner

8:00 PM Shower, Tea, Reading/TV Down time family time.  

8:30 PM Prep for Bed! 






TAG TEAM



WEEKLY SCHEDULE

SCOUTING WEDNESDAYS

WED

- 5:00 AM** Wake up, Take pre workout, walk dog, prepare to win!
- 6:00 AM** Write down goals then Crush 45 min workout.   
- 7:00 AM** Breakfast, Shower, Dress Professionally/Successfully
- 8:00 AM** Turn drive time into learn time (Listen to Motivational Audio)


WED

- 9:00 AM** Arrive at work never late! No Excuses! Check/Clear Emails. 
- 9:30 AM** Sales Meeting/Operations Meeting 
- 10:00 AM** Sales Meeting/Operations Meeting
- 10:30 AM** Organize Realtor List for all prospects/Deals


WED

- 11:00 AM** TAG TEAM TRAINING 
- 11:30 AM** TAG TEAM TRAINING
- 12:00 PM** TAG TEAM TRAINING
- 12:30 PM** ALL LISTS, LEADS, SHORT FORMS CONTACT. 




WED

- 1:00 PM** MASSIVE OUTPUT, E.T.C.V on ALL Leads Only
- 1:30 PM** 10 Prospect Calls (3 Min a Call Tops, 30 Min a App Tops)
- 2:00 PM** 10 Prospect Calls (3 Min a Call Tops, 30 Min a App Tops)
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
WED

- 3:00 PM** 10 Prospect Calls (3 Min a Call Tops, 30 Min a App Tops)
- 3:30 PM** 10 Prospect Calls (3 Min a Call Tops, 30 Min a App Tops)
- 4:00 PM** UPDATE ALL LEADS COMMENTS TO PREPARE FOR TUESDAY
- 4:30 PM** SCHMOOZE DAY. CLEANING HUBSPOT 50LIKES/25COMMENTS/5 DIRECT MESSAGES/1 AGENT BUSINESS 

WED

- 5:00 PM** Send any emails, PAL's Numbers out before end of day.
- 5:30 PM** Send any emails, PAL's Numbers out before end of day.
- 6:00 PM** Handle Appointments for tomorrow
- 6:30 PM** Handle Appointments for tomorrow   

WED

- 7:00 PM** Dinner 
- 7:30 PM** Dinner
- 8:00 PM** Shower, Tea, Reading/TV Down time family time. 
- 8:30 PM** Prep for Bed! 

TAG TEAM

WEEKLY SCHEDULE

DC THURSDAY

THU

- 5:00 AM** Wake up, Take pre workout, walk dog, prepare to win!
- 6:00 AM** Write down goals then Crush 45 min workout.
- 7:00 AM** Breakfast, Shower, Dress Professionally/Successfully
- 8:00 AM** Turn drive time into learn time (Listen to Motivational Audio)

THU

- 9:00 AM** Arrive at work never late! No Excuses! Check/Clear Emails.
- 9:30 AM** Sales Meeting/Operations Meeting
- 10:00 AM** Sales Meeting/Operations Meeting
- 10:30 AM** Organize Realtor List for all prospects/Deals

THU

- 11:00 AM** DC LIVE (ALL Sales Attend, DM the agents and engage)
- 11:30 AM** DC LIVE (ALL Sales Attend, DM the agents and engage)
- 12:00 PM** DC LIVE (ALL Sales Attend, DM the agents and engage)
- 12:30 PM** Marketing sends the DC Active List. All Sales Pound List!

THU

- 1:00 PM** **Massie Output** All Sales Pound DC List
- 1:30 PM** All Sales Pound DC List invite to group call talk about value/products
- 2:00 PM** All Sales Pound DC List invite to group call talk about value/products
- 2:30 PM** All Sales Pound DC List invite to group call talk about value/products

THU

- 3:00 PM** All Sales Pound DC List invite to group call talk about value/products
- 3:30 PM** 10 Prospect Calls (3 Min a Call Tops, 30 Min a App Tops)
- 4:00 PM** 10 Prospect Calls (3 Min a Call Tops, 30 Min a App Tops)
- 4:30 PM** 10 Prospect Calls (3 Min a Call Tops, 30 Min a App Tops)

THU

- 5:00 PM** Send any emails, PAL's Numbers out before end of day.
- 5:30 PM** Send any emails, PAL's Numbers out before end of day.
- 6:00 PM** Handle Appointments for tomorrow
- 6:30 PM** Handle Appointments for tomorrow

THU

- 7:00 PM** Dinner
- 7:30 PM** Dinner
- 8:00 PM** Shower, Tea, Reading/TV Down time family time.
- 8:30 PM** Prep for Bed!

TAG TEAM

WEEKLY SCHEDULE

FOLLOW-UP FRIDAYS

| | | | |
|-----|---------------|--|--|
| FRI | 5:00AM | Wake up, Take pre workout, walk dog, prepare to win! | |
| | 6:00AM | Write down goals then Crush 45 min workout. | |
| | 7:00AM | Breakfast, Shower, Dress Professionally/Successfully | |
| | 8:00AM | Turn drive time into learn time (Listen to Motivational Audio) | |

| | | | |
|-----|----------------|--|--|
| FRI | 9:00AM | Arrive at work never late! No Excuses! Check/Clear Emails. | |
| | 9:30AM | Sales Meeting/Operations Meeting | |
| | 10:00AM | Sales Meeting/Operations Meeting | |
| | 10:30AM | I have to make breakfast. Then, I will be dropping off | |

| | | | |
|-----|----------------|--|--|
| FRI | 11:00AM | DC/Group Call Follow-Up Meeting | |
| | 11:30AM | DC/Group Call Follow-Up Meeting | |
| | 12:00PM | Bring your Lunch to work. Eat Clean, Save Money. | |
| | 12:30PM | Update all leads comments, | |

| | | | |
|-----|---------------|--|--|
| FRI | 1:00PM | Massive Output On Follow-Up Home Hunting! | |
| | 1:30PM | Call All Home Hunting Borrowers, Realtors. More Loans! | |
| | 2:00PM | Call All Home Hunting Borrowers, Realtors. More Loans! | |
| | 2:30PM | Call All Home Hunting Borrowers, Realtors. More Loans! | |

| | | | |
|-----|---------------|--|--|
| FRI | 3:00PM | Call All Home Hunting Borrowers, Realtors. More Loans! | |
| | 3:30PM | Send Sequencing email campaign out to Realtors! | |
| | 4:00PM | Send Sequencing email campaign out to Realtors! | |
| | 4:30PM | Send Sequencing email campaign out to Realtors! | |

| | | | |
|-----|---------------|---|--|
| FRI | 5:00PM | Send any emails, PAL's Numbers out before end of day. | |
| | 5:30PM | Send any emails, PAL's Numbers out before end of day. | |
| | 6:00PM | Handle Appointments for tomorrow | |
| | 6:30PM | Handle Appointments for tomorrow | |

| | | | |
|-----|---------------|--|--|
| FRI | 7:00PM | Dinner | |
| | 7:30PM | Dinner | |
| | 8:00PM | Shower, Tea, Reading/TV Down time family time. | |
| | 8:30PM | Prep for Bed! | |

TAG TEAM WEEKLY SCHEDULE

SATURDAY SUBMISSIONS

| | | | |
|------------|---------------|--|--|
| SAT | 5:00AM | Wake up, Take pre workout, walk dog, prepare to win! | |
| | 6:00AM | Write down goals then Crush 45 min workout. | |
| | 7:00AM | Long-Run, Lift, Hardcore Workout. | |
| | 8:00AM | Whole Foods Run, to prep for the week! | |

| | | | |
|------------|----------------|---|--|
| SAT | 9:00AM | Check emails, Send PAL's Crunch numbers | |
| | 9:30AM | Talk to Deals, Realtors | |
| | 10:00AM | Smile and Dial! | |
| | 10:30AM | Smile and Dial! | |

| | | | |
|------------|----------------|-----------------------|--|
| SAT | 11:00AM | Smile and Dial! | |
| | 11:30AM | Smile and Dial! | |
| | 12:00PM | Smile and Dial! | |
| | 12:30PM | Lunch Office Take Out | |

| | | | |
|------------|---------------|----------------|--|
| SAT | 1:00PM | Hit the phones | |
| | 1:30PM | Go Home Relax | |
| | 2:00PM | Go Home Relax | |
| | 2:30PM | Go Home Relax | |

| | | | |
|------------|---------------|---------------|--|
| SAT | 3:00PM | Go Home Relax | |
| | 3:30PM | Go Home Relax | |
| | 4:00PM | Go Home Relax | |
| | 4:30PM | Go Home Relax | |




| | | | |
|------------|---------------|------------|--|
| SAT | 5:00PM | Walk Beast | |
| | 5:30PM | Walk Beast | |
| | 6:00PM | Dinner | |
| | 6:30PM | Dinner | |




| | | |
|------------|---------------|--|
| SAT | 7:00PM | Wind Down Watch a Movie with or without the family |
| | 7:30PM | Movie/Read |
| | 8:00PM | Stretch |
| | 8:30PM | Tea Time, Brush Teeth, Shower, Get Ready For Bed |

TAG TEAM



WEEKLY SCHEDULE


SUNDAY FUNDAY

| | | | |
|------------|---------------|---|---|
| SUN | 5:00AM | Wake up say my prayers, write down my goals. Walk Dog |  |
| | 6:00AM | Stretch | |
| | 7:00AM | Stretch |  |
| | 8:00AM | Make Breakfast |  |



| | | | |
|------------|----------------|---------------------|---|
| SUN | 9:00AM | Do Not Check Emails |  |
| | 9:30AM | Do Not Check Phone |  |
| | 10:00AM | Church | |
| | 10:30AM | Church |  |

| | | | |
|------------|----------------|--------------------|---|
| SUN | 11:00AM | Church | |
| | 11:30AM | Meal Prep for Week | |
| | 12:00PM | Meal Prep for Week | |
| | 12:30PM | Meal Prep for Week |  |

| | | | |
|------------|---------------|---|---|
| SUN | 1:00PM | Lunch | |
| | 1:30PM | Take BEAST for a walk | |
| | 2:00PM | Take BEAST for a walk |  |
| | 2:30PM | Watch TV, Hit Pool, Hit Beach, Go For A Bike Ride |  |

| | | | |
|------------|---------------|-------------------------------------|---|
| SUN | 3:00PM | Activity with or without the family | |
| | 3:30PM | Activity with or without the family | |
| | 4:00PM | Activity with or without the family | |
| | 4:30PM | Activity with or without the family |  |

| | | | |
|------------|---------------|----------------------|---|
| SUN | 5:00PM | Dinner No Cell Phone | |
| | 5:30PM | Dinner No Cell Phone | |
| | 6:00PM | Dinner No Cell Phone | |
| | 6:30PM | Dinner No Cell Phone |  |

| | | | |
|------------|---------------|--|---|
| SUN | 7:00PM | Wind Down Watch a Movie with or without the family |  |
| | 7:30PM | Movie/Read | |
| | 8:00PM | Stretch | |
| | 8:30PM | Tea Time, Brush Teeth, Shower, Get Ready For Bed |  |

TAG TEAM WEEKLY SCHEDULE

MON

- **Motivational Mondays:** Organizing, HubSpot, and Preparing for your workweek. (Everything that came in from the weekend organized)
- All loans/Realtors must be commented on and organized from the previous work week in HubSpot. Send your list to Management.
- Meeting with Your Manager (Accountability Call Via Zoom) at 10am



TUE

- **Tag Team Tuesday:** Smile n Dial all Realtors from all prospects/Deals.
- E.T.C.V, comment on all Prospects/Deals/Closed files.
- Review Prospect list sends via slack/email then call Realtor to review. Ask for more business. Check landing page.



WED

- **Scouting Wednesdays:** Massive output, E.T.C.V on all leads only.
- 25-50 Calls should be made today.
- Follow this up with sequencing emails.
- Massive output means massive action. Demand the Business!



THU

- **DC Thursday:** DC starts at 11:00 AM. Engage with all agents.
- Aftershow contacting your list of agents. (Send out a content invite to slack to send out a resource page, group meetings, products/services)
- Prospect with ALL Leads and DM all of your agents on Slack.
- List is in hubspot CREATE VALUE!

zoom
LIVE



FRI

- **Follow-up Fridays:** Contact all in Home Hunting and E.T.C.V them. Send the HH Template. Contact the Realtor as well if they need a PAL.
- Ask for more business from both the agent and prospect.
- Follow-up on all Hot Propects via E.T.C.V.



SAT

- **Saturday Submissions:** Report to Management and pick a time for when you are going to the office to pound the phones!
- 9:00 AM - 1:00 PM (50 Contacts you must reach)
- 1:00PM - 4:00PM (50 Contacts you must reach)



SUN

- **Sunday FunDay:** Today is the lords day and this means "Day of REST". Please enjoy your day off and make sure to spend time with your family by selecting healthy FUN activities.
- Clear Mind, Clear Soul, Clean Loans.



TAG TEAM

WEEKLY SCHEDULE

MOTIVANTIONAL MONDAY'S

MON

- 5:00 AM** Wake up, Take pre workout, walk dog, prepare to win!
- 6:00 AM** Write down goals then Crush 45 min workout.
- 7:00 AM** Breakfast, Shower, Dress Professionally/Successfully
- 8:00 AM** Turn drive time into learn time (Listen to Motivational Audio)

MON

- 9:00 AM** Arrive at work never late! No Excuses! Check/Clear Emails.
- 9:30 AM** Sales Meeting/Operations Meeting
- 10:00 AM** Sales Meeting/Operations Meeting
- 10:30 AM** Organize & prepare for the work week, Send list to Mgt.

MON

- 11:00 AM** Meeting with your Manager reviewing your files, and agents.
- 11:30 AM** Check HubSpot Leads and Realtors
- 12:00 PM** Bring your Lunch to work. Eat Clean, Save Money.
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MON

- 1:00 PM** Handle any Appointments, applications, PAL's, numbers
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- 2:00 PM** Handle any Appointments, applications, PAL's, numbers
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- 3:00 PM** Call any leads from the weekend you need to get to. E.T.C.V
- 3:30 PM** Call USHUD List
- 4:00 PM** Call Shark Tank List
- 4:30 PM** Call Short Form Leads



MON

- 5:00 PM** Call any in-house leads from the weekend you need to get to.
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MON

- 7:00 PM** Dinner
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TAG TEAM


WEEKLY SCHEDULE

TUESDAY SCHMOOZE DAY

TUE


5:00 AM Wake up, Take pre workout, walk dog, prepare to win!


6:00 AM Write down goals then Crush 45 min workout. 

7:00 AM Breakfast, Shower, Dress Professionally/Successfully 

8:00 AM Turn drive time into learn time (Listen to Motivational Audio)

TUE


9:00 AM Arrive at work never late! No Excuses! Check/Clear Emails. 

9:30 AM Sales Meeting/Operations Meeting 


10:00 AM Sales Meeting/Operations Meeting

10:30 AM Organize Realtor List for all prospects/Deals

TUE

11:00 AM E.T.C.V Comment on all prospects/Deals/Closed Files. 

11:30 AM E.T.C.V Comment on all prospects/Deals/Closed Files.

12:00 PM Bring your Lunch to work. Eat Clean, Save Money. 


12:30 PM Push Out Lists to all Realtors, review, E.T.V.C More Loans!

TUE

1:00 PM Go through personal list of Realtors, Seller agents, cash, nurture!

1:30 PM Go through personal list of Realtors, Seller agents, cash, nurture!

2:00 PM Go through personal list of Realtors, Seller agents, cash, nurture!

2:30 PM Go through personal list of Realtors, Seller agents, cash, nurture! 




TUE

3:00 PM Send Out Sequential Emails to Realtors, Prospects, Deals

3:30 PM Send Out Sequential Emails to Realtors, Prospects, Deals

4:00 PM Send Out Sequential Emails to Realtors, Prospects, Deals


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
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TUE

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8:00 PM Shower, Tea, Reading/TV Down time family time. 

8:30 PM Prep for Bed! 






TAG TEAM



WEEKLY SCHEDULE

SCOUTING WEDNESDAYS

WED

- 5:00 AM** Wake up, Take pre workout, walk dog, prepare to win!
- 6:00 AM** Write down goals then Crush 45 min workout.   
- 7:00 AM** Breakfast, Shower, Dress Professionally/Successfully
- 8:00 AM** Turn drive time into learn time (Listen to Motivational Audio)


WED

- 9:00 AM** Arrive at work never late! No Excuses! Check/Clear Emails. 
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WED

- 11:00 AM** TAG TEAM TRAINING 
- 11:30 AM** TAG TEAM TRAINING
- 12:00 PM** TAG TEAM TRAINING
- 12:30 PM** ALL LISTS, LEADS, SHORT FORMS CONTACT. 




WED

- 1:00 PM** MASSIVE OUTPUT, E.T.C.V on ALL Leads Only
- 1:30 PM** 10 Prospect Calls (3 Min a Call Tops, 30 Min a App Tops)
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
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TAG TEAM


WEEKLY SCHEDULE

DC THURSDAY



THU

- 5:00 AM** Wake up, Take pre workout, walk dog, prepare to win!
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- 10:30 AM** Organize Realtor List for all prospects/Deals 


THU

- 11:00 AM** DC LIVE (ALL Sales Attend, DM the agents and engage)  **LIVE**
- 11:30 AM** DC LIVE (ALL Sales Attend, DM the agents and engage)
- 12:00 PM** DC LIVE (ALL Sales Attend, DM the agents and engage)
- 12:30 PM** Marketing sends the DC Active List. All Sales Pound List! 

THU




- 1:00 PM** **Massie Output** All Sales Pound DC List 
- 1:30 PM** All Sales Pound DC List invite to group call talk about value/products
- 2:00 PM** All Sales Pound DC List invite to group call talk about value/products
- 2:30 PM** All Sales Pound DC List invite to group call talk about value/products    

THU





- 3:00 PM** All Sales Pound DC List invite to group call talk about value/products
- 3:30 PM** 10 Prospect Calls (3 Min a Call Tops, 30 Min a App Tops)
- 4:00 PM** 10 Prospect Calls (3 Min a Call Tops, 30 Min a App Tops)
- 4:30 PM** 10 Prospect Calls (3 Min a Call Tops, 30 Min a App Tops) 

YOUR PARAGRAPH TEXT

THU

- 5:00 PM** Send any emails, PAL's Numbers out before end of day.
- 5:30 PM** Send any emails, PAL's Numbers out before end of day.
- 6:00 PM** Handle Appointments for tomorrow
- 6:30 PM** Handle Appointments for tomorrow   

THU

- 7:00 PM** Dinner 
- 7:30 PM** Dinner
- 8:00 PM** Shower, Tea, Reading/TV Down time family time. 
- 8:30 PM** Prep for Bed!  




TAG TEAM


WEEKLY SCHEDULE

FOLLOW-UP FRIDAYS




FRI

- 5:00 AM** Wake up, Take pre workout, walk dog, prepare to win!
- 6:00 AM** Write down goals then Crush 45 min workout. 
- 7:00 AM** Breakfast, Shower, Dress Professionally/Successfully
- 8:00 AM** Turn drive time into learn time (Listen to Motivational Audio)


FRI

- 9:00 AM** Arrive at work never late! No Excuses! Check/Clear Emails.
- 9:30 AM** Sales Meeting/Operations Meeting
- 10:00 AM** Sales Meeting/Operations Meeting
- 10:30 AM** I have to make breakfast. Then, I will be dropping off 


FRI

- 11:00 AM** DC/Group Call Follow-Up Meeting 
- 11:30 AM** DC/Group Call Follow-Up Meeting
- 12:00 PM** Bring your Lunch to work. Eat Clean, Save Money. 
- 12:30 PM** Update all leads comments, 


FRI

- 1:00 PM** **Massive Output** On Follow-Up Home Hunting!
- 1:30 PM** Call All Home Hunting Borrowers, Realtors. More Loans!
- 2:00 PM** Call All Home Hunting Borrowers, Realtors. More Loans!
- 2:30 PM** Call All Home Hunting Borrowers, Realtors. More Loans! 




FRI

- 3:00 PM** Call All Home Hunting Borrowers, Realtors. More Loans!
- 3:30 PM** Send Sequencing email campaign out to Realtors!
- 4:00 PM** Send Sequencing email campaign out to Realtors!
- 4:30 PM** Send Sequencing email campaign out to Realtors! 

FRI

- 5:00 PM** Send any emails, PAL's Numbers out before end of day.
- 5:30 PM** Send any emails, PAL's Numbers out before end of day.
- 6:00 PM** Handle Appointments for tomorrow
- 6:30 PM** Handle Appointments for tomorrow 

FRI

- 7:00 PM** Dinner 
- 7:30 PM** Dinner
- 8:00 PM** Shower, Tea, Reading/TV Down time family time. 
- 8:30 PM** Prep for Bed! 



TAG TEAM WEEKLY SCHEDULE

SATURDAY SUBMISSIONS

| | | | |
|------------|---------------|--|--|
| SAT | 5:00AM | Wake up, Take pre workout, walk dog, prepare to win! | |
| | 6:00AM | Write down goals then Crush 45 min workout. | |
| | 7:00AM | Long-Run, Lift, Hardcore Workout. | |
| | 8:00AM | Whole Foods Run, to prep for the week! | |

| | | | |
|------------|----------------|---|--|
| SAT | 9:00AM | Check emails, Send PAL's Crunch numbers | |
| | 9:30AM | Talk to Deals, Realtors | |
| | 10:00AM | Smile and Dial! | |
| | 10:30AM | Smile and Dial! | |

| | | | |
|------------|----------------|-----------------------|--|
| SAT | 11:00AM | Smile and Dial! | |
| | 11:30AM | Smile and Dial! | |
| | 12:00PM | Smile and Dial! | |
| | 12:30PM | Lunch Office Take Out | |

| | | | |
|------------|---------------|----------------|--|
| SAT | 1:00PM | Hit the phones | |
| | 1:30PM | Go Home Relax | |
| | 2:00PM | Go Home Relax | |
| | 2:30PM | Go Home Relax | |

| | | | |
|------------|---------------|---------------|--|
| SAT | 3:00PM | Go Home Relax | |
| | 3:30PM | Go Home Relax | |
| | 4:00PM | Go Home Relax | |
| | 4:30PM | Go Home Relax | |




| | | | |
|------------|---------------|------------|--|
| SAT | 5:00PM | Walk Beast | |
| | 5:30PM | Walk Beast | |
| | 6:00PM | Dinner | |
| | 6:30PM | Dinner | |




| | | |
|------------|---------------|--|
| SAT | 7:00PM | Wind Down Watch a Movie with or without the family |
| | 7:30PM | Movie/Read |
| | 8:00PM | Stretch |
| | 8:30PM | Tea Time, Brush Teeth, Shower, Get Ready For Bed |

TAG TEAM


WEEKLY SCHEDULE


SUNDAY FUNDAY


| | | | |
|------------|---------------|---|---|
| SUN | 5:00AM | Wake up say my prayers, write down my goals. Walk Dog |  |
| | 6:00AM | Stretch | |
| | 7:00AM | Stretch |  |
| | 8:00AM | Make Breakfast |  |



| | | | |
|------------|----------------|---------------------|---|
| SUN | 9:00AM | Do Not Check Emails |  |
| | 9:30AM | Do Not Check Phone |  |
| | 10:00AM | Church | |
| | 10:30AM | Church |  |

| | | | |
|------------|----------------|--------------------|---|
| SUN | 11:00AM | Church | |
| | 11:30AM | Meal Prep for Week | |
| | 12:00PM | Meal Prep for Week | |
| | 12:30PM | Meal Prep for Week |  |

| | | | |
|------------|---------------|---|---|
| SUN | 1:00PM | Lunch | |
| | 1:30PM | Take BEAST for a walk | |
| | 2:00PM | Take BEAST for a walk |  |
| | 2:30PM | Watch TV, Hit Pool, Hit Beach, Go For A Bike Ride |  |

| | | | |
|------------|---------------|-------------------------------------|---|
| SUN | 3:00PM | Activity with or without the family | |
| | 3:30PM | Activity with or without the family | |
| | 4:00PM | Activity with or without the family | |
| | 4:30PM | Activity with or without the family |  |

| | | | |
|------------|---------------|----------------------|---|
| SUN | 5:00PM | Dinner No Cell Phone | |
| | 5:30PM | Dinner No Cell Phone | |
| | 6:00PM | Dinner No Cell Phone | |
| | 6:30PM | Dinner No Cell Phone |  |

| | | | |
|------------|---------------|--|---|
| SUN | 7:00PM | Wind Down Watch a Movie with or without the family |  |
| | 7:30PM | Movie/Read | |
| | 8:00PM | Stretch | |
| | 8:30PM | Tea Time, Brush Teeth, Shower, Get Ready For Bed |  |